NAME	DATE
jennifer sampan	11/30/2018
I. WHY DOES THE WOMAN WANT THE JOB?	
<ul> <li>to reduce travel time </li> <li>to earn more money</li> <li>to learn about computers</li> </ul>	
2. WHICH GRAPH ARE THEY LOOKING AT?	
• A • <b>B</b> ✓ • C	
B. WHAT IS THE PURPOSE OF TODAY'S MEETING?	,
<ul> <li>to discuss a merger plan </li> <li>to sign a contract</li> <li>to obtain some advice</li> </ul>	
I. HOW MUCH WILL EMMA'S HOTEL BILL BE?	
• £60.00   ✓ • £65.50 • £72.50	
5. WHEN IS THE TRADE FAIR?	
• A • B • C  ✓	
5. WHAT IS THE PROBLEM WITH THE SEMINAR?	
<ul> <li>the low number of bookings</li> <li>the size of the room</li> <li>the speaker's availability</li> </ul>	
7. WHICH CHART SHOWS THIS YEAR'S SALES?	
• A • <b>B</b> ✓ • C	
3. WHAT WILL THE FINANCE COMPANY GIVE ADVICE ABOUT	?
<ul> <li>paying less tax</li> <li>setting up a small business X</li> <li>buying shares</li> </ul>	
O. WHAT WAS THE MISTAKE ON THE INVOICE?	
<ul> <li>the discount</li> <li>the address </li> <li>the quantity of goods</li> </ul>	
LO. WHAT MUST THE MAN DO NOW?	
<ul> <li>discuss the proposals with staff</li> <li>send staff an opinion survey</li> <li>write a progress report</li> </ul>	

11. WHAT HAPPENED AT THE MEETING?

the clients accepted a price increase
 the clients signed a new contract X

the clients agreed to new payment terms			